BHC Capital Partners

Fund Snapshot

BHC Capital Partners is managing its fourth private investment vehicle and is investing in secured loans issued by U.S. domiciled, middle market companies.

Investment Criteria

Financing Type: Secured loans including first lien, second lien, unitranche and mezzanine loans.

Amount: \$5 million to \$30 million.

Term: Up to 5 years without an amortization schedule.

Use of Proceeds: Growth financings, selective acquisitions and buyout transactions, recapitalizations and special

situations.

Timing: Closings typically occur within four weeks from agreement on a term sheet.

Investment Strategy: The Fund makes investment decisions based upon careful analysis of the credit fundamentals

of the borrower, including its cash flow history, asset base, market valuation, quality of

management team, integrity of owners and the viability of the exit strategies.

Target Market

Company Size: Annual EBITDA typically between \$5 million to \$25 million.

Company Profile: Established U.S. domiciled middle market companies that have a history of profitable

operations, positive cash flow, and a strong management team.

Targeted Industries: The Fund targets industrial, manufacturing, business services and consumer products.

Key Factors

Experience: BHC Capital Partners' managers have closed over 200 principal transactions.

Intercreditor agreements successfully negotiated with all major senior lenders.

Timeliness: Ability to close financing quickly, with full due diligence.

Integrity: Fair dealing in negotiations and no re-trading of agreed upon terms.

Fund Contacts

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